



The Small-Business Contracts Handbook (Mixed media product)

By Lawrence Hsieh

Self Counsel Press, Canada, 2010. Mixed media product. Book Condition: New. 248 x 210 mm. Language: English . Brand New Book. The Small-Business Contracts Handbook: Understand, Negotiate, and Avoid Problems helps small-business owners to understand hundreds of standard contract clauses, such as those found in partnership agreements, lease agreements, and contracts for purchase or sale of goods or a business. Using everyday language, author Lawrence Hsieh takes readers step-by-step through standard clauses and explains their meanings. While it takes a great deal of hard work to make a small business successful, it can also come down to paperwork. A well-written contract can make or break a business. Having a good understanding of standard business contracts and being able to negotiate and make changes to your own are critical skills essential to the effective running of a small business. The CD-ROM included with this book can be installed on any Windows-based PC, and contains resources for the small-business owner, extra content, and sample contract clauses in PDF format.



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